Zenkraft for
Salesforce CPQ

Provide Real-time Shipping Quotes

Shipping quotes from parcel and freight providers are obtained in real-time and added as line items on the quote. With Zenkraft Quoting you can:

- Mark up quotes using formula fields
- Trigger quotes when certain criteria are met e.g. the quote is "Approved".
- Create Draft Shipments so that shipments can be easily activated once the order is approved.
- Show published or negotiated rates from the carriers.

Boxing Algorithm

Zenkraft's Boxing Algorithm analyses the products and quantities in the order. Based on the packaging types available it will make recommendations on the optimal packing method for your goods once the quote is approved.

About Zenkraft

- 35,000+ Happy Users
- 200+ 5* Reviews on AppX
- Globally certified with carriers

Clients Include

fitbit   amazon   AT&T

50+ carriers supported

Draft Shipments

Draft shipments can be created for later use. Once an order is approved, the shipment can be automatically booked with the carrier for shipping.

This will mean that the quote will match the actual cost of the shipment.

Next Steps

Schedule Demo:
zenkraft.com/schedule

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zenkraft